



Weekly News
10th Mar – 15th Mar 08

ECONOMIC SITUATION

Ministry recommends measures to help exporters

Deputy Minister of Industry and Trade Nguyen Thanh Bien has asked enterprises to expand outlets and diversify foreign currencies structure in an effort to gain the government's target of 25 percent rise in export revenues.

At a conference held in HCM City on March 14 to seek urgent measures to remove difficulties for export businesses in 2008, Deputy Minister Bien also asked them to improve their relationship with banks to facilitate payment in foreign currencies.

The deputy minister also asked commercial banks prioritise exporters' exchange demands and offer them loans with a preferential interest rate of 8.7 percent per annum.

He informed that his ministry is working with relevant ministries and branches on providing insurance for export credits, including insured exchange rates, for export businesses.

According to the Ministry of Industry and Trade, the nation earned more than 8.7 billion USD from exports in the first two months of the year, a year-on-year rise of 29 percent. The revenues are forecast to fall dramatically in March and will see an increase of 23.7 percent in the first quarter of this year. The fall is predicted to continue in the coming time, said the ministry.

Ministry boosts car taxes again

The Ministry of Finance yesterday raised the import tariff on new cars (complete-built units or CBUs) from 60 per cent to 70 per cent. The increase will come into effect at the end of the month. The import tariff on used cars will also be increased by about 10 per cent, Deputy Finance Minister Truong Chi Trung said. The first auto tariff hikes of the year, are part of a Government effort to reduce traffic congestion by curbing mass imports of automobiles.

According to the General Statistics Office, in the January-February period imports of CBUs rose by 328 per cent year-on-year. A total of 10,000 were imported at a total value of US\$187 million.

For the first time, the sales volume of some imported models last month exceeded that of locally assembled models such as Toyota Camry which brought in 294 units against 200 units locally made.

The country imported 28,000 CBUs last year, up 223 per cent over 2006, while the CBU import value for 2007 reached a record \$523 million, up \$208 million on 2006.

Experts said the Government had attempted to force local auto makers to reduce sales prices by cutting import tariffs on CBUs and used cars but the price of locally made cars remained the same.

Car prices in Viet Nam are considered among the highest in the world, about 60 per cent higher than Europe and 30-40 per cent higher than regional countries.

Last year, Viet Nam slashed the car import tax rate three times, from 90 per cent prior before joining the WTO to 80 per cent in mid-January 2007, then to 70 per cent in August 2007 and to 60 per cent in October 2007.

CORPORATE SECTOR

BANKING – FINANCE

- BankInvest takes 25% stake of Vietnam fan maker** BankInvest Investment Group and Vietnam Fan Joint Stock Co on March 13 signed a strategic cooperation contract whereby BankInvest will buy 25% stake into the local producer. Accordingly, BankInvest committed to carry out concrete researches to map out the development strategy for Vietnam Fan Joint Stock Co over next five-ten-years. BankInvest will also support Vietnam Fan Joint Stock Co in building up the listing roadmap and boost comparative capacity in the domestic market. Vietnam Fan Joint Stock Co with a chartered capital of 67 billion dong reported reaching over 140 billion dong in revenue last year and profit accounted for 25% of revenue, and 20-25% market share. This year, the company targets to earn 220 billion dong in revenue and profit accounting for 28% of revenue.
- Deadline for banks to purchase compulsory T-bills coming** The State Bank of Vietnam's governor issued the Official Letter No 115/TB-NHNN to order commercial banks named in the list of compulsory T-bill purchasers to carry out seriously the purchase under the current regulations on March 17, 2008. On the deadline, Monetary Policy Department must have responsibility to gather results of the purchase to the governor. Therefore, credit institutions named in Decision No 346/QD-NHNN dated February 13, 2008 will have to buy T-bills just on March 17 and no deadline extension is considered for any commercial bank. Among 41 credit institutions, three state commercial banks' total value of T-bills now account for 44.3% while ACB a joint stock commercial bank will have to spend 1.5 trillion dong at most in compulsory T-bills. With the official letter, the SBV was very determined not to extend deadline or split the compulsory T-bill issues into 2-3 phases as proposed by commercial banks. This showed that commercial banks now have enough conditions to buy compulsory T-bills without causing strong impacts on their capital.
- Japanese fund signs agreement with TigerInvest** Vietnam Finance Investment Co (TigerInvest) recently signed an agreement with Japan-based East Wing Llc & East Wing Asset Management Investment Fund to seek merger and acquisition (M&A) investment portfolio and real estate trade in Vietnam. TigerInvest specialises in M&A activities and is now managing the online transaction floor www.mua-bancongty.com. In 2007, the company carried out many M&A propositions with the total value of 533.5 billion dong. Japan-based East Wing Llc & East Wing Asset Management Investment Fund is now managing over US\$3 billion and seeking more opportunities to invest in Vietnam rather than other Asian countries.
- MEFII invests US\$5m in Mai Son Co** Mekong Enterprise Fund II (MEFII) under the Mekong Capital Investment Fund Management Co on March 12 pledged to invest US\$5 million in Mai Son Joint Stock Co, one of the Vietnam's leading fashion enterprises. Along with trademarks like Mango, now Mai Son is striving to become the leading distributor for international trademarks such as Nike, Nike Golf, Faconnable, Charles & Keith and others trade names that are under negotiations. MEF Fund, which was established in June 2006 with the total investment capital of US\$50 million, specialises in investing in unlisted firms in Vietnam.

STOCK MARKET

- SSI makes Merrill Lynch top 50 list** Stock from Saigon Securities Inc (SSI) was listed in the top 50 firms on the Frontier Index by US-based financial group Merrill Lynch, the company released on its website yesterday. Merrill Lynch recently introduced the Frontier Index to identify the largest and most liquid stocks in frontier markets. A frontier market is defined as a developing economy with an undeveloped equity market. To be included in the index, stocks must have a market capitalisation of at least US\$500 million, a three-month average daily turnover of at least US\$750,000 and a foreign ownership limit of over 15%. SSI was the only stock from Vietnam's stock exchange to make the list.
- Thai Duong Co to auction shares** The Ho Chi Minh Stock Exchange (STC) recently announced that it would hold an auction for 1,916,700 shares at 10,000 dong par of Thai Duong Joint Stock Co at the initial price of 10,500 dong per share on March 31 via the southern bourse. The time to register and deposit is from 8:30 on March 10 to 11:00 on March 21 via STC's member auction agents. Thai Duong Joint Stock Co with a chartered capital of 40 billion dong specialises in producing and processing apparels, trading soft drinks, foods, canned seafood, agri-products, alcohol, cigarettes, e-products and realty field.
- ABF1 to start operation by May** An Binh Securities Investment Fund Management JSC successfully held a member congress to agree the establishment of An Binh Progressive Fund (ABF1) that is scheduled to start operation by May, 2008. ABF1 is a closed fund with an initial chartered capital of 300 billion dong in seven-years of operation license. The fund will give high priorities to invest in infrastructure of industrial zones, urban areas, real estate trading and development, thermo and hydropower production and others. ABF1 reported that it would use the supervision and depository services of HSBC-HCM City Branch.
- Goldman Sachs takes 30% stake of Diana** Goldman Sachs Group recently bought 30% of Diana Joint Stock Co's shares, the Vietnam's leading disposable nappy and sanitary pads producer whereby Goldman Sachs will be Diana Co's strategic shareholder. Under it, Goldman Sachs will advise business development strategies for Diana in Vietnam and in the world to become an international scoped company. Diana will spend Goldman Sachs's investment on upgrading output capacity and expanding production to other fields.
- Haseco hikes chartered capital to 192.46b dong** Hai Phong Securities Joint Stock Co (Haseco) recently announced that it hiked chartered capital to 192.463 billion dong from the current of 112.817 billion dong and that could be 300 billion dong in the end of this year in order to meet the requirement of minimum legal capital of one securities company with full ranges of securities sector according to the regulation of securities law. At present, the company has nearly 12,000 accounts with two branches in Hanoi and HCM City and three orders receivers. Within this year, Haseco targets to reach a revenue and profit of over 30% in comparison with 2007.

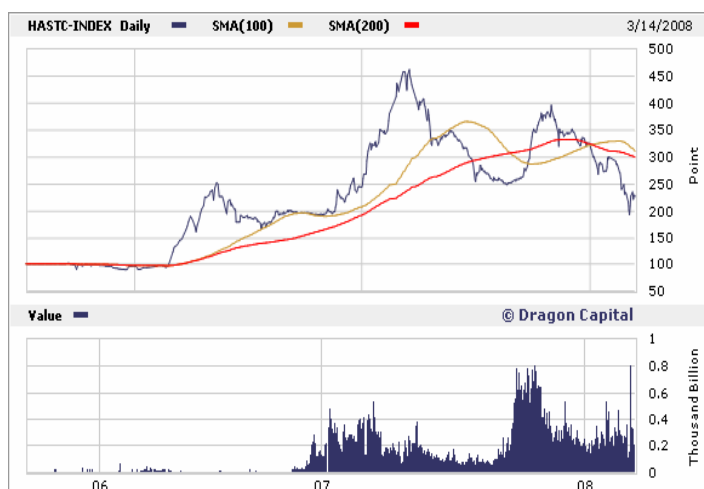
A change in the VN-Index from Mar 10 to Mar 14, 2008

Date	VN-Index	Change	% +/-	Trading value (\$m)	Market cap. (\$m)
10-Mar	658.29	18.15	2.84%	98.27	18,317
11-Mar	638.71	-19.58	-2.97%	54.26	17,824
12-Mar	643.9	5.19	0.81%	50.34	17,975
13-Mar	647.6	3.7	0.57%	38.49	18,078
14-Mar	643.8	-3.8	-0.59%	44.32	17,977

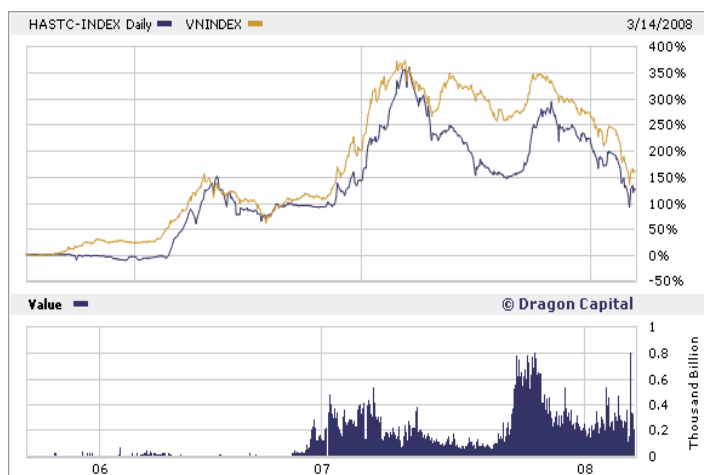
A change in the HaSTC-Index from Mar 10 to Mar 14, 2008

Date	HASTC Index	Change	% +/-	Trading value (\$m)	Market cap. (\$m)
10-Mar	233.11	-7.56	3.35%	49.45	6,581
11-Mar	219.49	-13.62	-5.84%	21.07	6,215
12-Mar	225.41	5.92	2.70%	20.24	6,382
13-Mar	227.51	2.10	0.93%	12.73	6,490
14-Mar	224.69	-2.82	-1.24%	13.12	6,415

The VN-Index chart

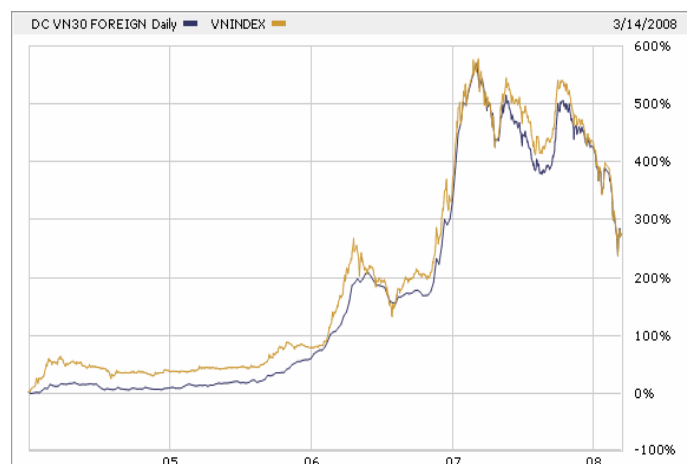
The HASTC-Index Chart

Market Ratings and Performance

14-Mar-08	2006	2007	2008F	2009F
P/E (x)	22.6	18.7	17.9	15.7
EPS growth (%)	-	21.2	4.5	13.6
PEG (x)	neg	0.9	4.0	1.2
NPAT growth (%)	-	71.6	20.6	18.4
P/BV (x)	5.0	3.8	3.1	2.8
Yield (%)	1.5	1.6	2.2	2.4
P/Sales (x)	3.5	3.2	3.1	2.5
Listed companies	195	253	400+	500+

VN-Index vs. HASTC-Index


THE DRAGON CAPITAL VN30

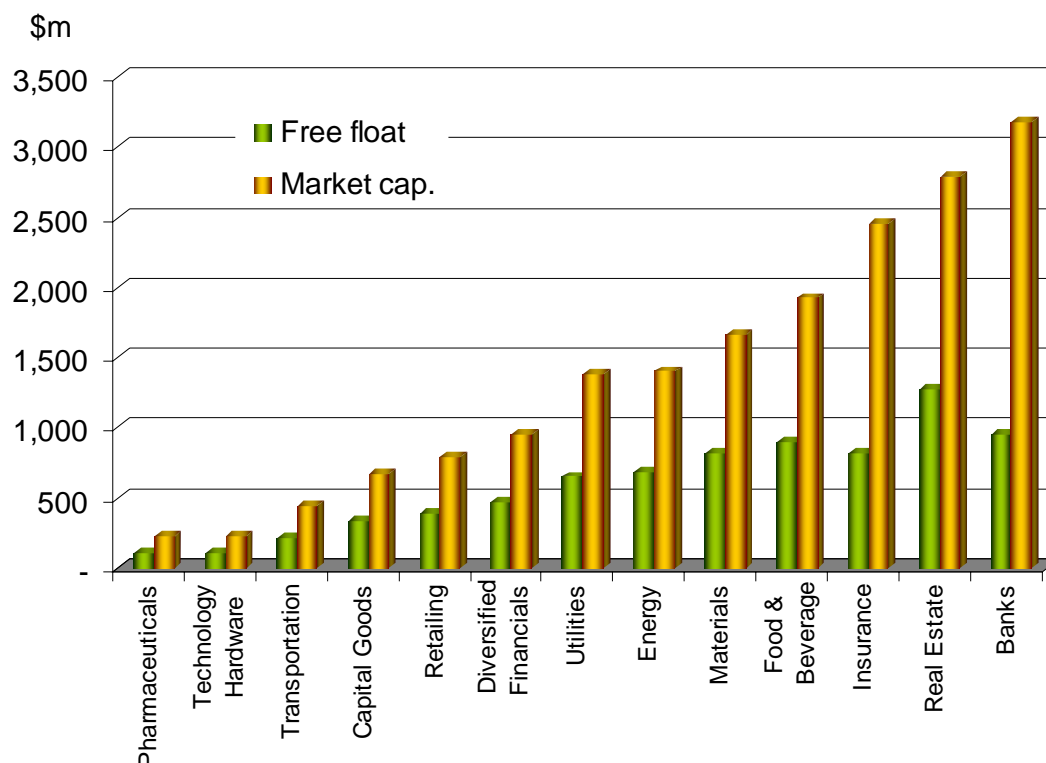
The Dragon Capital VN30 chart



The Dragon Capital VN30 statistics as Mar 14, 08:

	Unit	03/14/2008
Dragon Capital VN30 Foreign Index	point	371.67
Full Market Cap	\$m	18,086.89
Free float	\$m	7,716.89
Weight of Top 10 Constituents	%	63.79
Weight of Bottom 10 Constituents	%	10.87
Largest Constituent by free float	\$m	595.92
As a percentage of index	%	7.72
Smallest Constituent by free float	\$m	64.28
As a percentage of index	%	0.83
2008 P/E ratio	x	19.66

THE SECTOR WEIGHTS IN THE DRAGON CAPITAL VN30 INDEX



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TOP 50 BIGGEST LISTED COMPANIES

Mar 14, 2008

No	Ticker	Company	Share price (VND)	Market Cap (US\$m)	Share of Mkt Cap (%)	Foreign Room (%)	Performance			DER			DPS			Yield			EPS			EPS Growth			PER			PEG			Ticker		
							2007 (%)	2008 (%)	2009 (%)	2007 (x)	2008F (x)	2009F (x)	2007 (VNDK)	2008F (VNDK)	2009F (VNDK)	2007 (%)	2008F (%)	2009F (%)	2007 (VND)	2008F (VND)	2009F (VND)	2007 (%)	2008F (%)	2009F (%)	2007 (x)	2008F (x)	2009F (x)	2007 (x)	2008F (x)	2009F (x)			
1	ACB	ACB	108,900	1,805.2	7.4	0.0	42.1	-24.9	12.6	13.2	13.7	0.0	0.8	0.8	0.0	1.2	1.7	0.0	3,129	3,305	3,823	2.4	5.6	15.7	18.4	17.4	15.0	7.7	3.1	2.0	ACB		
2	DPM	PVFCO	57,500	1,377.2	5.7	38.1	-22.1	-22.3	0.2	0.0	0.0	0.7	1.0	1.0	1.2	1.7	0.0	3,129	3,305	3,823	2.4	5.6	15.7	18.4	17.4	15.0	7.7	3.1	2.0	DPM			
3	STB	Sacombank	48,800	1,368.3	5.6	0.0	74.7	-25.5	7.8	8.7	11.5	0.0	1.5	1.0	0.0	4.1	11.5	3,886	3,737	3,603	96.9	-3.8	-3.6	12.6	13.1	13.5	0.1	neg	neg	STB			
4	VNM	Vinamilk	123,000	1,358.8	5.6	1.8	39.1	-25.9	0.2	0.2	0.2	1.9	1.9	2.0	1.5	1.5	0.2	5,506	4,720	5,133	25.6	-14.3	8.8	22.3	26.1	24.0	0.9	neg	2.7	VNM			
5	KBC	KinhBac City	176,000	976.2	4.0	38.1	20.3	-9.7	0.4	0.3	0.3	3.1	2.1	3.3	1.8	3.1	0.3	4,039	6,026	7,299	560.4	49.2	21.1	43.6	29.2	24.1	0.1	0.6	1.1	KBC			
6	PPC	Pha Lai Power	45,500	932.7	3.8	34.8	35.8	-23.5	1.5	1.3	1.2	1.8	1.8	1.8	4.0	4.0	1.2	2,540	2,417	2,345	-19.4	-4.8	-3.0	17.9	18.8	19.4	neg	neg	neg	PPC			
7	PVD	PV Drilling	122,000	846.9	3.5	24.3	43.1	-19.7	1.0	0.7	0.5	1.1	1.2	1.5	0.9	1.0	0.5	6,628	7,187	7,346	131.0	8.4	2.2	18.4	17.0	16.6	0.1	2.0	7.5	PVD			
8	FPT	FPT	137,000	793.5	3.3	26.3	-27.3	-38.6	0.6	0.5	0.4	5.0	5.0	5.0	3.6	3.6	0.4	7,917	11,000	14,281	43.8	38.9	29.8	17.3	12.5	9.6	0.4	0.3	0.3	FPT			
9	VIC	Vincom	94,500	714.7	2.9	44.2	24.0	-11.9	0.7	0.6	0.6	1.5	1.5	1.5	1.6	2.3	0.6	3,909	2,322	2,590	-24.3	-40.6	11.6	24.2	40.7	36.5	neg	neg	3.2	VIC			
10	ITA	Tan Tao Industrial Park	94,000	681.3	2.8	12.0	97.5	-25.4	0.5	0.1	0.1	3.0	3.0	3.0	3.2	3.2	0.1	5,655	4,541	4,750	42.6	-19.7	4.6	16.6	20.7	19.8	0.4	neg	4.3	ITA			
11	HPG	Hoá Phat Group	81,000	673.9	2.8	34.6	-25.2	-14.7	0.5	0.4	0.5	1.0	1.0	1.0	1.2	1.7	0.5	5,216	8,130	7,606	186.9	55.9	-6.5	15.5	10.0	10.7	0.1	0.2	neg	HPG			
12	SSI	SSI	81,000	612.6	2.5	17.6	118.6	-51.8	0.6	0.4	0.4	3.0	3.0	3.0	3.7	3.7	0.4	9,597	7,434	6,316	57.6	-22.5	-15.0	8.4	10.9	12.8	0.1	neg	neg	SSI			
13	KDC	South Kinh Do	146,000	432.5	1.8	11.1	63.9	-24.7	0.6	0.2	0.2	1.8	1.8	1.8	1.2	1.2	0.2	6,365	3,281	4,181	11.7	-48.4	27.4	22.9	44.5	34.9	2.0	neg	1.3	KDC			
14	PVS	PTSC	67,200	423.5	1.7	43.0	-3.7	-44.6	3.7	1.0	1.0	1.2	1.2	1.2	1.8	1.8	1.0	1,487	1,671	1,747	-46.8	12.4	4.6	45.2	40.2	38.5	neg	3.2	8.4	PVS			
15	SJS	Sudico	150,000	378.2	1.6	20.6	240.5	-40.0	0.0	0.1	0.1	2.0	2.0	2.0	1.3	1.3	0.1	8,959	9,479	11,416	185.1	5.8	20.4	16.7	15.8	13.1	0.1	2.7	0.6	SJS			
16	BVS	Bao Viet Securities	118,000	334.7	1.4	7.2	163.4	-43.8	0.3	0.3	0.4	2.0	2.0	2.0	1.7	1.7	0.4	12,951	5,385	5,770	145.4	-58.4	7.1	9.1	21.9	20.5	0.1	neg	2.9	BVS			
17	VSH	Vinh Son-Song Hinh	34,000	294.6	1.2	26.9	-4.5	-27.2	0.2	0.1	4.6	1.4	1.4	1.4	4.1	4.1	4.6	1,852	2,076	2,238	-6.5	12.1	7.8	18.4	16.4	15.2	neg	1.4	2.0	VSH			
18	PVI	PVI	54,400	290.8	1.2	43.6	-13.1	-31.9	-	-	-	0.0	0.0	0.0	0.0	0.0	-	3,383	3,268	2,875	454.8	-3.4	-12.0	16.1	16.6	18.9	0.0	neg	neg	PVI			
19	BMI	Bao Minh Insurance	60,100	286.0	1.2	25.5	2.7	-24.3	-	-	-	1.3	0.0	0.0	2.2	0.0	-	2,298	2,517	3,020	36.0	9.5	20.0	26.1	23.9	19.9	0.7	2.5	1.0	BMI			
20	REE	REE	78,000	281.5	1.2	0.0	54.5	-43.1	0.2	0.2	0.2	1.6	1.6	1.6	2.1	2.1	0.2	5,200	5,636	7,099	2.2	8.4	26.0	15.0	13.8	11.0	7.0	1.6	0.4	REE			
21	ANV	Navico	65,500	272.5	1.1	30.6	-8.2	-27.2	0.2	0.4	0.3	1.8	1.8	1.8	2.7	2.7	0.3	6,879	6,821	7,662	-14.4	-0.8	12.3	9.5	9.6	8.5	neg	neg	0.7	ANV			
22	GMD	Gemadep	86,000	235.5	1.0	0.0	-2.9	-35.3	0.4	0.4	0.4	1.2	1.2	1.2	1.4	1.9	0.4	4,446	4,128	4,988	-1.7	-7.1	20.8	19.3	20.8	17.2	neg	neg	0.8	GMD			
23	SAM	Sacom Cables	55,000	226.7	0.9	4.8	9.1	-51.8	0.2	0.2	0.2	2.5	2.0	2.0	4.5	3.6	0.2	3,588	3,232	3,655	-22.4	-9.9	13.1	15.3	17.0	15.0	neg	neg	1.1	SAM			
24	DHG	Hau Giang Pharma	172,000	216.8	0.9	14.2	104.9	-26.5	0.2	0.3	0.3	2.5	2.5	2.5	1.5	1.5	0.3	7,142	7,278	9,719	31.3	1.9	33.5	24.1	23.6	17.7	0.8	12.4	0.5	DHG			
25	PVT	PV Trans	42,300	192.0	0.8	46.8	-21.4	-44.0	2.3	0.4	1.1	0.2	0.3	0.6	0.4	0.6	1.1	819	1,079	1,426	31.2	31.7	32.1	51.6	39.2	29.7	1.7	1.2	0.9	PVT			
26	VNR	Vinare	42,000	177.9	0.7	19.0	73.6	-30.6	-	-	-	1.4	0.0	0.0	3.3	0.0	-	1,567	1,442	1,421	18.5	-8.0	-1.4	26.8	29.1	29.5	1.4	neg	neg	VNR			
27	HT1	HA TIEN 1.J.S.CO	32,200	176.6	0.7	48.0	-23.5	-30.5	1.5	1.6	1.8	0.0	0.7	1.2	0.0	2.0	1.8	1,149	1,517	1,745	88.7	32.0	15.0	28.0	21.2	18.5	0.3	0.7	1.2	HT1			
28	DPR	Dong Phu Rubber	58,000	146.2	0.6	40.7	-14.1	-31.8	0.9	0.7	0.6	1.5	1.5	1.5	2.6	2.6	0.6	5,425	5,575	5,575	45.1	2.8	0.0	10.7	10.4	10.4	0.2	3.8	-	DPR			
29	TDH	Thu Duc House	104,000	144.9	0.6	0.0	-8.9	-24.6	0.2	0.7	0.9	1.3	1.3	1.3	1.3	1.3	0.9	6,225	4,958	5,387	9.7	-20.4	8.7	16.7	21.0	19.3	1.7	neg	2.2	TDH			
30	TAC	Tuong An Oil	121,000	144.8	0.6	18.3	89.2	-1.6	1.0	0.8	0.8	1.2	1.2	1.4	1.0	1.0	0.8	6,586	8,343	9,630	173.6	26.7	15.4	18.4	14.5	12.6	0.1	0.5	0.8	TAC			
31	TRC	TayNinh Rubber	73,500	139.0	0.6	26.0	-15.9	-39.8	0.7	0.5	0.4	1.5	1.5	1.5	2.0	2.3	0.4	5,945	5,979	5,334	2.3	0.6	-10.8	12.4	12.3	13.8	5.5	21.8	neg	TRC			
32	BTS	But Son Cement	23,000	137.0	0.6	39.2	46.7	-29.5	1.2	1.4	1.5	0.0	0.4	1.0	0.0	1.7	1.5	1,122	1,291	1,484	7.4	15.0	15.0	20.5	17.8	15.5	2.8	1.2	1.0	BTS			
33	MPC	Minh Phu seafoods	30,000	132.4	0.5	33.8	-16.5	-50.0	0.2	0.4	0.4	2.5	2.5	2.5	8.3	8.3	0.4	3,150	3,610	4,228	166.2	14.6	17.1	9.5	8.3	7.1	0.1	0.6	0.4	MPC			
34	VIP	Vipco	34,800	131.2	0.5	24.6	52.6	-35.6	-	-	-	0.0	0.0	0.0	0.0	0.0	-	2,990	2,280	2,100	10.1	-23.7	-7.9	11.6	15.3	16.6	1.1	neg	neg	VIP			
35	BCC	Bim Son Cement	20,800	123.9	0.5	32.2	43.4	-29.5	1.3	1.4	1.5	0.5	0.7	0.7	2.2	3.4	1.5	1,489	1,787	2,055	36.3	20.0	15.0	14.0	11.6	10.1	0.4	0.6	0.7	BCC			
36	VTO	VITACO	32,000	121.0	0.5	36.4	-5.9	-46.2	1.6	1.4	1.1	1.5	1.5	1.5	4.7	4.7	1.1	2,576	2,480	2,006	6.7	-3.7	-19.1	12.4	12.9	15.9	1.9	neg	neg	VTO			
37	DMC	Domesco	136,000	118.0	0.5	2.9	34.0	-16.6	1.0	1.0	1.0	2.0	2.0	2.0	1.5	1.5	1.0	5,559	6,913	10,289	17.6	24.4	48.8	15.2	6.9	57.4	25.4	39.8	15.1	1.7	3.4	0.3	DMC
38	CII	CII	43,000	108.4	0.4	0.0	51.5	-32.8	1.3	1.8	1.6	1.4	1.4	1.4	3.3	3.3	1.6	2,556	2,906	3,330	83.1	13.7	14.6	16.8	14.8	12.9	0.2	1.1	0.9	CII			
39	NTP	Tifoplast	77,800	106.3	0.4	34.5	16.2	-31.7	0.5	0.4	0.4	1.3	2.0	2.0	1.7	2.6	0.4	5,815	6,687	7,690	5.9	15.0	15.0	13.4	11.6	10.1	2.3	0.8	0.7	NTP			
40	IMP	Imexpharm	140,000	102.9	0.4	5.9	118.0	-25.1	0.2	0.2	0.2	2.0	2.0	2.0	1.4	1.4	0.2	5,509	5,890	9,273	15.2	6.9	57.4	25.4	23.8	15.1	1.7	3.4	0.3	IMP			
41	PET	Petrosetco	32,000	97.3	0.4	40.2	64.0	-41.8	-	-	-	1.1	1.0	1.2	3.4	3.1	-	988	1,349	1,471	324.6	36.5	9.1	32.4	23.7	21.7	0.1	0.7	2.4	PET			
42	HRC	Hoá Binh Rubber	81,500	88.2	0.4	22.0	85.5	-51.5	0.2	0.1	0.1	3.5	3.5	3.5	4.3	4.3	0.1	8,713	7,821	7,531	-41.7	-10.2	-3.7	9.4	10.4	10.8	neg	neg	neg	HRC			
43	NTL	Lideco	163,000	84.2	0.3	44.0	8.9	-44.6	0.8	1.1	1.3	0.0	3.0	3.0	0.0	7.4	1.3	14,634	20,000	20,000	1.1	36.7	0.0	11.1	8.2	8.2	10.5	0.2	-	NTL			
44	NKD	North Kinhdo	127,000	80.7	0.3	11.7	35.4	-27.8	1.4	-	-	1.8	-	-	1.4	-	-	7,838	-	-	18.7	-	-	16.2	-	-	-	0.9	-	NKD			
45	BMP	Binh Minh Plastics	91,000	79.9	0.3	0.0	13.0																										